

UNITED FORCE SECURITY GROUP



PROPOSAL FOR SECURITY

UNITED FORCE SECURITY GROUP

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TO WHOM IT MAY CONCERN

It is with great pleasure herewith we submit our proposal for the provision of security services. We hope that this may be the start of an exciting and productive relationship on what promises to be a worthwhile project.

United Force Security Group is an acclaimed firm of security agents with a reputation for both effective security solutions and the use of innovative technology in the protection of life and property. We have a portfolio of completed and on-going projects with particular emphasis on governmental security administration. We think that your project is well suited to our strengths and aspirations.

Our Board of Directors respectfully requests that you study our proposal in detail; we are extremely interested in the project and we very much hope that you consider the United Force Security Group team as a strong candidate for selection.

Yours Sincerely,

President, CEO
United Force Security Group

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United Force Security Group will provide you with certified, licensed, insured, and bonded Security Guards. Each Security Professional has been screened to the standards of the United States Government Secret Clearance Program.



- 1) Our pre-employment background investigation far exceeds that of most police department jurisdictions. In addition, United Force Security Group has employed a staff psychologist to oversee the initial screening of our personnel, by implementing a pre-employment written psychological inventory and a psychological interview. Furthermore, our personnel all submit to a battery of aptitude tests, a 5-panel drug screening, and extensive in-service training regarding criminal law and police defensive tactics. Prior to commencement of a contract with United Force Security Inc, we will provide you with the full applicant investigation of each proposed security guard.
- 2) United Force Security Group offers, free of charge, supervisory personnel to insure strict adherence to our general orders and your rules, regulations and ordinances. Our supervisors are utilized as a liaison between United Force Security Group and our clients. Supervisors are on duty 24 hours a day, 365 days per year for your convenience and will regularly make spot checks to prevent the issue of complacency. It is our belief that in order to assure the best quality of service that we stand by, we must keep close relationships with our personnel both on and off duty.
- 3) At United Force Security Group, all our security guards will be equipped with two-way radios or equivalent to ensure constant communication with our management team.
- 4) Each security guard will be in-serviced regularly regarding your specific site to further enhance the protection we provide.

United Force Security Group has taken a unique approach to the business of contract security. Many of our competitors employ minimally screened and trained guards. Our approach involves a proactive theory of well-groomed, exceptionally trained, uniformed security guards. Our strategy entails several steps to mitigate the possibility and opportunity for theft of property, or injury to persons within the facility. The following is an overview of our Security Guard Project:

Applicant Screening

- 5) The quality we bring to your environment begins long before you see our security guards. The Board of Directors at United Force Security Group has resolved to make the recruitment and training of our personnel the key to our success; in that, we conduct hiring initiatives on a regular basis with over 250 applicants per month, with an average of 25 new appointees. Most applicants are unable to meet our qualifications, which are equivalent to the United States Government Secret Clearance Program.

Training

United Force Security Group conducts training that exceeds that of any of our competitor's programs. The knowledge of our management team is passed on to our new employees. In addition to the state mandated certification courses, United Force Security group personnel must attend:



- A. 40-hour Police Defensive Tactics Training
- B. 24-hour Patrol Techniques & Criminal Law
- C. 16-hour Customer Service Seminar

Method

- 6) Our uniformed security guards are trained to act as a criminal deterrent by adopting the principals of the C.P.O.P (*community police officer program*) methodology. Simply put, our guards are encouraged to be an approachable source of information to patrons, residents and employees. Letting the public know that we are there for them generates a feeling of community and safety.

Patrol

- 7) The placement of our security guards is what generally places United Force Security Group in the position to confidently describe the implementation of our security guard project as authentic. Our security guards are trained to make visible foot patrols throughout their posts in undetermined patterns. We encourage our personnel to interact with your patrons and employees in addition to standing a fixed post.

Compliance

United Force Security Group has developed a theory of
"Enforcement through Reinforcement"



The management, having thirty combined years of security and law enforcement experience, has realized that prevention of crime can be accomplished by utilizing tactical approaches, rather than accusations and the traditional methods of our predecessors. The art of *verbal judo* is commonplace in our organization and has often been effective in deescalating volatile situations.

Uniforms

- 8) Our uniformed security guards are outfitted with police-type uniforms. Our corporate general orders, require that our personnel keep their uniforms always pressed and clean. Their shoes are polished; military-style and men are clean-shaven with neat haircuts. Our female officers are held to the same standard. We pride ourselves on the appearance of our personnel, as they are representing our agency in your facilities.

Supervision

- 9) United Force Security Group supervisory personnel are required to possess a minimum of 7 years' experience. Our supervisors are charged with scheduling, assigning security posts, and acting as liaison between the Board of Directors and our client. Supervisory personnel are available to you 24 hours every day in order maintain quality assurance and customer service on behalf of United Force Security group.

24 Hour Customer Service

United Force Security Group Stands above our competitors by providing an open line of communication with our clientele 24/7

Our offices are staffed around the clock with customer service representatives for your convenience. While most of our competitors work from their homes, United Force Security Group staffs fully functional offices. Our customer service representatives are not salespeople; they are security professionals assigned to light duty or administrative functions. Desk personnel are utilized as watch-commanders with full authority to make supervisory decisions for United Force Security Group



Cost



You can significantly reduce your liability with our \$1 Million comprehensive Insurance Policy

United Force Security Group will provide you with a forensic breakdown of our costing specifications. We maintain a philosophy that in order to retain the highest quality security professionals in the industry, we must compensate them commensurate to their qualifications. The Board of Directors has resolved to reduce our profit margin rather than decrease a security guard's salary. Our costing structure provides for a well-paid security professional and a conservative rate to our client.

Uniformed Security



- ☒ Gated Community
- ☒ Mobile Patrol
- ☒ Corporate Buildings
- ☒ Loss Prevention
- ☒ Condominium
- ☒ Parking Lots
- ☒ Governmental
- ☒ Bike Patrol
- ☒ Hotel Security
- ☒ Construction Sites
- ☒ Office Building

Security Consulting



- ☑ Physical Safety and Security Tours of Each Property
- ☑ Review of Incident Reports & Other Foresee-ability Issues.
- ☑ Property Manual Review and Preparation
- ☑ Review of Property Security Procedures and Equipment
- ☑ Management and Employee Safety & Security training
- ☑ In-house Security Rules and Procedures

Cost Structure

Please consider our proposed rates for Level I Un-Armed Security Personnel

LAKESHORE RANCH CDD

Position	Hrs. Per Week	Bill Rate
Security Officer Level I (Un-Armed)	Security Guard Services	\$23.00 Hourly
HOURS	24 Hours Gate 8 Hours Patrol	8,760 Hours Yearly 2,920 Hours Yearly Total Hours yearly 11,680
Paid Holidays	6	\$2,208.00 EXTRA Yearly
GRAND TOTAL		Total Hours 11,680.00 Plus Six Paid Holidays

The Patrol Vehicle \$2,000.00 Monthly

Account Manager(s) time is not billed in any way to Client. Our account Manager will be on site approximately 8 hours per week at un-announced times to check up on the account supervisor and the assigned security guards. He is also liaison to the officers on all security initiatives and project maintenance.

Overtime is never billed to Client. We have accounted for project overtime in our billable rate.

Holidays are billed at time and a half. United Force Security Group recognizes federally recognized holidays only.

Uniforms, equipment or other expenses are never billed to Client.

Pre-employment drug testing costs are not billed to Client. Random drug testing costs are never billed Client.

Training and in-service seminars and coursework are not billed to Client.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement, consisting of.
of six pages, having initialed at the bottom of each page, as of the day and year first above written.

[LAKESHORE RANCH CDD]

Date: 06/10/22

By: _____

Title: _____

[United Force Security Group Inc]

Date:06/10/22

By: J. Emile Metellus

Title: Account Manager

